

Company Profile (As of June 21, 2024)

Company Name : Nojima Corporation (Securities Code: 7419)

English Name : Nojima Corporation

Established : April 1962

Capital : 6,330 million yen

Officers :

- Hiroshi Nojima, Director, Representative Executive Officer and President
- Kazuo Hiramoto, Director (Outside)
- Koichiro Fukuda, Director, Representative Executive Officer, and Vice President
- Kazunori Takami, Director (Outside)
- Hajime Nukumori, Director, Representative Executive Officer
- Ryuji Yamada, Director (Outside)
- Hirofumi Kunii, Director, Executive Officer
- Fumiko Horiuchi, Director (Outside)
- Junichi Yamane, Director, Executive Officer
- Masanori Ikeda, Director (Outside)
- Ayako Ishihara, Director, Executive Officer
- Masaru Shibahara, Director (Outside)
- Hiroaki Hatano, Director, Executive Officer
- Fumiko Hayashi, Director (Outside)
- Yukio Inoue, Director (Outside)
- Norihiro Hikita, Executive Officer
- Takeshi Inagaki, Executive Officer
- Noriyuki Sato, Executive Officer
- Daigo Anma, Executive Officer

Number of Employees : Employees 11,541/
Contract and part-time employees 6,990(Consolidated)(As of March 31, 2024)

Information for Shareholders

Fiscal-year end	March 31 of each year
Annual General Meeting of Shareholders	Held in June of each year
Record date	March 31
Record date for interim dividend	September 30 (when interim dividend is paid)
Share registrar	Mitsubishi UFJ Trust and Banking Corporation
Office	Stock Transfer Agency Department, Mitsubishi UFJ Trust and Banking Corporation, 1-4-5 Marunouchi, Chiyoda-ku, Tokyo 100-8212, Japan
(Contact)	Stock Transfer Agency Department, Mitsubishi UFJ Trust and Banking Corporation, P.O. Box No. 29, Shin-Tokyo Post Office, Tokyo 137-8081, Japan Telephone: 0120-232-711 (toll-free)
Public notices	Electronic public notice Public notice URL https://www.nojima.co.jp/ir/ *In the event that electronic public notice is not possible due to unavoidable circumstances, public notices will be published in the Nihon Keizai Shimbun.

Information on Shareholder Benefits

Shareholder gift certificates	Given twice a year to shareholders with voting rights as of March 31 and September 30
How to use shareholder gift certificates	You receive a 10% discount off the purchase price using a shareholder gift certificate when paying in cash or with a J-Debit card. You also receive an 8% discount off the purchase price using a shareholder gift certificate when paying with various types of credit cards, electronic money and barcode payment accepted by Nojima, cash cards with debit functions issued by international brands, and shopping credit. However, when purchasing through Nojima Online, you will be refunded at a later date with points via Nojima Online Points, or the equivalent amount by bank transfer. For more details, please see the documents enclosed with shareholder gift certificates.
Expiry dates	<ul style="list-style-type: none"> ● Shareholder gift certificates issued on March 31/valid until January 31 the following year ● Shareholder gift certificates issued on September 30/valid until July 31 the following year
Stores where shareholder gift certificates can be used	<ul style="list-style-type: none"> ● All Nojima Corporation stores (Please see the Company's website (https://www.nojima.co.jp) for more details.) ● Nojima Online *If you are a shareholder living in an area where there are no stores and you would like to use your shareholder gift certificate to purchase products handled by the Company, we recommend that you do so via Nojima Online.



Nojima Corporation JR Yokohama Tower 25F, 1-1-1 Minami Saiwai, Nishi-ku, Yokohama, Kanagawa Prefecture, 220-0005, Japan (reception)
Telephone: 045-228-3546 (Switchboard) Fax: 050-3116-1250
Contact details for investors info@nojima.co.jp

- Investor relations (IR) information website ————— <https://www.nojima.co.jp/ir/>
On our IR information page, you can view information for shareholders and investors, including financial reports, IR-related materials such as securities reports, and information on operational procedures for shares.
- Nojima website URL ————— <https://online.nojima.co.jp/>



Nojima Champion Cup
Energizing Japan through Sports



To Our Shareholders

Interim Business Report for the 62nd Term
April 1, 2023 ▶ March 31, 2024



■ Nojima's Aspiration

We contribute to the development of Japan
as a whole by popularizing the digital
“GS4” to the delight of customers.

Goods · Solution 【 Support / Service / Setting / Soft 】
Guiding star of the digital world

Management Philosophy

■ -ZEN- IN KEIEI- each employee cultivates the mindset of management

~ Aim for even greater customer trust in Nojima ~

- Management that contributes to society
- Management that is open and impartial
- Management that is creative and innovative
- Management with a love of humanity
- Management with ambition



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■ Greeting

I would like to express my deepest gratitude to our shareholders for their continued support. We completed operations for our 62nd Term (the fiscal year ended March 31, 2024) on March 31, 2024, and I will provide a report here.

During the period under review, the Japanese economy as a whole showed gradual signs of recovery. On the other hand, prices continue to rise, albeit moderately, and there are downside risks to the economy, including concerns about the Chinese economy and the situation in the Middle East. Accordingly, we must pay close attention to these trends with regard to the future outlook.

Under these circumstances, the Nojima Group focused on being the leader in the digital field and achieving the industry's highest customer satisfaction. To achieve these goals, we sought to establish sales floors where shoppers can easily find what they want and to provide customer services that reflect the perspectives of customers, while working to improve consulting-based sales and enhance customer services to meet their needs.

As a result, for the fiscal year ended March 31, 2024, we recorded net sales of 761,301 million yen (up 21.6% year on year), operating profit of 30,560 million yen (down 9.0% year on year), ordinary profit of 32,937 million yen (down 9.1% year on year) and net income attributable to owners of the parent company of 19,979 million yen (down 14.3% year on year).

EBITDA*, which the Group considers to be an important indicator of business performance, stood at 57,540 million yen (up 3.2% year on year).

*EBITDA = ordinary income + interest expenses + interest on bonds + depreciation + amortization of goodwill - gain or loss on equity method investment

We look forward to your continued support and guidance as we strive to further enhance corporate value in order to meet the expectations of shareholders while increasing the overall strength of the Group.

Hiroshi Nojima
Representative Executive Officer and President

Message from the President

There have been significant changes in the market environment, and at Nojima. While leveraging synergies with our new colleagues, we will aim for an even greater leap forward in the 63rd Term.

Nojima Group

With regard to the domestic market environment, prices continue to rise, albeit moderately, and there are downside risks to the economy, including concerns about the Chinese economy and the situation in the Middle East. Accordingly, the future outlook is expected to remain uncertain.

The Nojima Group has continued to aggressively open new stores, mainly in the Tokyo metropolitan area, and has worked to create new customers. Going forward, the Group will continue to invest in human resources and stores to create stores that will delight customers.

In our consolidated results for the 62nd Term, the Nojima Group reported an increase in sales and a decrease in profit. Net sales and gross profit on sales increased significantly as CONEXIO Corporation ("CONEXIO") became a consolidated subsidiary in January 2023, but we still faced challenges in controlling SG&A expenses. In the 63rd Term, we continue striving to ensure that it is a year of further growth.

Going forward, we will continue to develop human resources to provide consulting sales that are closely matched to customers and strive to provide the products and services needed by local people.

Operation of digital home electronics retail stores

In the digital home electronics retail stores business, demand for air conditioners and other seasonal products increased as a result of the extremely hot summer, while sales of mobile phones declined based on longer handset replacement cycles and the revision of the Telecommunications Business Act.

Under these circumstances, we have continued to provide consulting-based sales tailored to customer needs, including advice on energy-saving products for which demand has increased due to soaring electricity bills. In addition, we began providing the "DX Project" service, created in collabo-

ration with GlobalLogic Japan, Ltd., and promoted the creation of stores where customers can shop more comfortably. Despite these efforts, the impact of lower sales of mobile phones was significant, resulting in higher sales but lower profits in the 62nd Term.

Going forward, we will continue to invest in human resources and stores while securing energy-saving and other products that delight customers and providing goods and services closely matched to customers through consulting-based sales.

Operation of mobile carrier stores

In the carrier shop operation business, amid a progressive shift to online sales and an expected decline in commissions, distributors are required to practice higher-quality store management than ever before. Furthermore, replacement demand for mobile phones has slowed due to rising mobile phone prices and growing demand for second-hand mobile phones.

In this environment, we have been able to delight many customers by continuing to provide consulting-based sales tailored to customer needs to propose the most appropriate plan. In addition, we endeavored to maximize acceptance by revising our reservation system for store visits.

In the 62nd Term, both sales and profit grew, partly thanks to CONEXIO becoming a subsidiary. At CONEXIO, we will operate stores that delight customers by fostering a Nojima-style approach and exchanging human resources in each department.

The market environment is expected to continue to be difficult, including a decline in the number of mobile carrier stores. We will promote high-quality store management by continuing to invest in human resources, relocating and renovating our existing stores, and provid-

ing advice on services that are closely matched to our customers.

Internet business

In the internet business, we focused on expanding sales of safe and secure network services provided by NIFTY Corporation. As a result, the number of broadband subscribers stood at 1.29 million as of March 31 (a net increase of 9,000 from the same month in the previous year). Cecile Co., Ltd., a subsidiary, has been implementing selection and concentration of resources in line with structural reforms and working on development of products that will satisfy customers. We continued struggling, however, to generate sales and profits, resulting in declines in sales and profits across the internet business as a whole.

High-quality, ultra-high-speed broadband access services are expected to become even more important. We will work to solve customers' problems and to develop, improve, and expand the various services they require, while listening to the ever-changing voice of the customer.

Overseas business

In the overseas business, prices have continued to increase in the Southeast Asian countries where we operate stores, and economic growth is slowing due to the impact of the slowdown in the Chinese economy. Although the rate of inflation has been falling in Malaysia, it continues to be necessary to closely monitor economic activities in each country.

Under these circumstances, we have been investing in human resource development to improve the quality of customer service, while continuing to renovate stores and implement the scrap-and-build process. By incorporating our expertise in Japan into our overseas operations, we have been creating stores that delight customers in each region. As a result, net sales increased from the previous year, but ordinary profit decreased, partly owing to an increase in SG&A expenses.

Going forward, we will improve the quality of our employees and stores by continuing to invest in human resources and stores, while closely monitoring trends in each country.

Financial business

In the financial business, although the Bank of Japan lifted its negative interest rate policy in March, market partici-

pants sold yen owing to the Bank of Japan's stance of maintaining an accommodative financial environment, resulting in the yen remaining at the 151 yen to the dollar level and the 163 yen to the euro level at the end of the term. Other major currencies also continued to fall against the yen across the board.

Under these circumstances, we worked to expand our "Trap repeat if done" service, our unique investment method that is easy for beginners in the FX market to use, and promoted diversified investment in three currency pairs that have good compatibility with "Trap repeat if done."

Although future trends in the FX market are uncertain, we will continue to promote services related to "Trap repeat if done" and propose convenient asset management solutions that fit with the lifestyles of our customers.

Message to Shareholders

The Nojima Group's basic policy consists of sustainable growth and stable dividends. Since listing our shares on the stock market, we have paid dividends continuously without ever once reducing them.

We paid a year-end dividend of 18.0 yen per share for the term under review. As a result, the full-year dividend is 33.0 yen (an increase of 5 yen), consisting of the 15.0 yen interim dividend (a 2 yen increase) and an 18.0 yen year-end dividend (an increase of 3 yen). Going forward, we hope to strengthen our financial position and actively take on new challenges in order to advance the Nojima Group as a whole while responding to changes in society.

We ask our shareholders for their continued support.



Introducing New Stores

1 Operation of digital home electronics retail stores



■ Ito Yokado Koiwa Store
(Opened October 28, 2023)



■ Joinous Terrace Futamatagawa
(Opened November 4, 2023)



■ Shimoda Tokyu Store
(Opened November 25, 2023)

In the digital home electronics retail stores business, we opened 10 new stores in the second half of the fiscal year: Seibu Hanno Pepe Store, Ito Yokado Koiwa Store, Joinous Terrace Futamatagawa Store, Granduo Tachikawa Store, Ito Yokado Isehara Store, Shimoda Tokyu Store, LaLa Garden Kasukabe Store, Kashiwa Modi Store, Ito Yokado Yotsugi Store, and Kawasaki Masugata Store. We also closed four stores in the same period.

This fiscal year, we are continuing to invest in human resources and stores and we are aggressively opening stores in good locations, mainly in the Tokyo metropolitan area. We will also continue to renovate our existing stores based on customer feedback to enhance our sales floors and selection of products, making it easy for shoppers to find what they want.

2 Operation of mobile carrier stores



■ Docomo Shop Aobadai Store
(Opened November 1, 2023)



■ Softbank Fuji Natsume
(Opened March 1, 2024)

In the operation of mobile carrier store business, we newly opened or took over eight stores and closed or transferred 32 stores in the second half of the fiscal year. As telecommunications carriers have announced a policy to significantly reduce the number of carrier shops and higher-quality store management is required more than ever before, we moved stores to better locations and renovated stores, including the Docomo Shop Aobadai Store and Softbank Fuji Natsume, to develop stores that will satisfy customers.

Going forward, we will continue to operate stores that will delight customers through consulting tailored to customer needs.

3 Overseas business

In Asian countries where the Nojima Group operates overseas, living conditions are returning to pre-COVID-19 levels, partly thanks to the easing of COVID-19 regulations. Although economic activity remains partly unstable as a result of the slowdown in the Chinese economy and continuing price hikes, COURTS Indonesia and TMT each opened one store in the term under review. We will continue our endeavors to improve business performance by creating stores that delight customers.

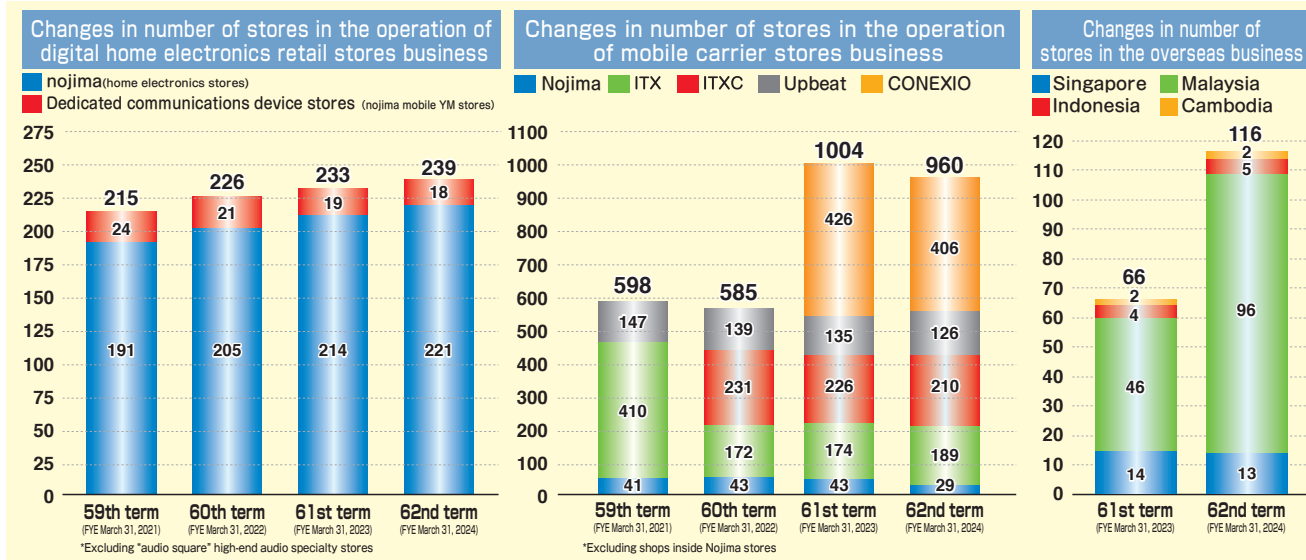


■ Courts AEON Sentul City Store



■ TMT Mid Valley Megamall Realme Store

Changes in Number of Stores by Segment



ESG Initiatives

Environment (E)

1 Nojima's Initiatives Based on the Natural Environment

At Nojima, we have implemented various initiatives for the natural environment. In 2007, in consideration of environmental and safety factors, we stopped selling "oil heaters" and we still do not sell them to this day. In 2010, we became the first in the industry to declare the "discontinuation of the sale of incandescent lightbulbs in stores" in order to reduce electricity consumption and CO2 emissions. At the same time, we promoted the replacement of incandescent bulbs with LED and fluorescent lightbulbs that consume even less electricity.

Currently, in order to respond to the changing times in which there is a demand for "energy conservation" and "saving money," we are working to support the selection of energy-efficient appliances by customers, by starting an in-house qualification system called "Energy Conservation Consultant" in 2022.

Going forward, Nojima will continue to respond quickly to the changing times, and communicate not only prices, but also the benefits that energy-saving products have for our customers and the earth.



2,251 persons have acquired "Energy Conservation Consultant" qualification (as of the end of FY2023)

Social(S)

1 Support for Areas Affected by the 2024 Noto Peninsula Earthquake

We would like to express our deepest sympathy to everyone affected by the Noto Peninsula Earthquake of 2024, and state our prayer for the earliest possible recovery of the afflicted areas.

On January 15, 2024, Nojima and our group companies ITX, ITX Communications, and CONEXIO donated a total of 10 million yen through the Ishikawa Prefectural Government to be used for relief efforts for affected persons and the reconstruction of affected areas. We also accept donations at all Nojima stores (257 stores) and the "Nojima Online" online shopping website (*Donations will be accepted until Saturday, November 30, 2024).

We will continue our efforts to support reconstruction.



2 Industry-Government-Academia Collaboration to Create and Release a Fraud Prevention Video

Nojima and group company NIFTY, in collaboration with the Cybercrime Investigation Division of the Kanagawa Prefectural Police Headquarters and cybercrime prevention volunteers from Iwasaki Gakuen Information Science College, produced an educational video aimed at preventing harm from online phishing scams. It can be viewed on digital signage at all 61 Nojima stores in Kanagawa Prefecture, as well as the official YouTube channels of Nojima and Kanagawa Prefectural Police.

The internet has become an indispensable part of the infrastructure of our day-to-day lives in recent times. As part of this trend, many methods have been identified of leading people to phishing sites posing as financial institutions. In 2023, there were 5,528 cases of harm from phishing across Japan, and the total amount of damage was approximately 8.6 billion yen, both of which were the highest ever recorded.

We will continue to engage in educational activities to alert more people and prevent the further spread of harm from fraud.



3 Held the Third "Nojima Hijack" with the Yokohama City Fire Bureau

Since 2021, Nojima has held disaster prevention awareness activities as part of a tie-up with the Yokohama City Fire Bureau, in order to increase interest in disaster prevention among customers who visit our stores. This year's initiative, the third of its kind, was held at the Nojima Yokohama Shikinomori Store, and included a fire truck display, stamp rally, and other events. For the first time, we created a collaborative video with the Yokohama City Fire Band of the Yokohama City Fire Bureau and Nojima's sports teams (Nojima Sagami-hara Rise, Nojima Sagami-hara Rise Cheerleaders Suns, and Nojima Stella), and showed this video in-store to promote awareness.



We will continue to promote initiatives that benefit the local community, in order to realize our management philosophy of "management that contributes to society."

4 Digital Promotion Fund

Since 1984, as part of our social contribution activities, Nojima has donated up to 1% of our profit or 0.6% of our ordinary income (Note) in the form of cash, vouchers, energy-saving products, home appliances, etc., to local governments in the areas where our stores are located. This year, in the 39th year of this initiative, we donated the equivalent of 210 million yen in high-demand products, including "storage batteries," "hand-cranked radios," "iPad mini," "televisions," and "circulators," to 127 local governments.

We will continue to actively engage in activities for co-prosperity and sustainability with local communities under our management philosophy of "management that contributes to society."

(Note) Up to 0.4% of ordinary income until FY2020

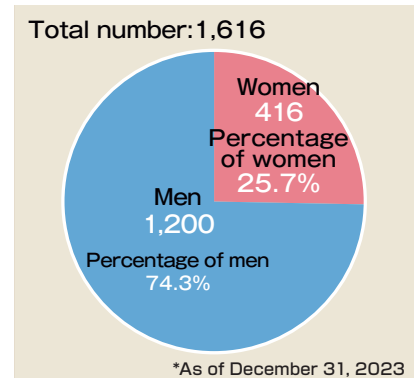
Kanagawa Prefecture Certificate of Appreciation presentation ceremony (Left: Hiroshi Nojima, Right: Yuji Kuroiwa, Governor of Kanagawa Prefecture)



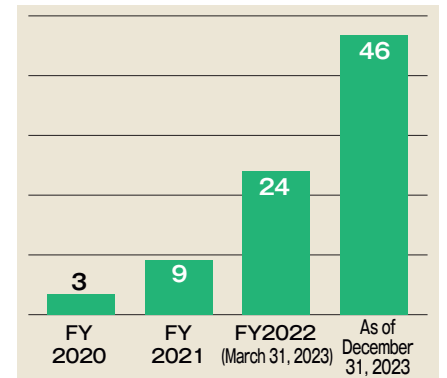
5 Diversity × Nojima

Nojima stores are places that provide value to delight customers, and we provide opportunities for a diverse range of employees to actively participate, regardless of gender, age, individual circumstances, and other factors.

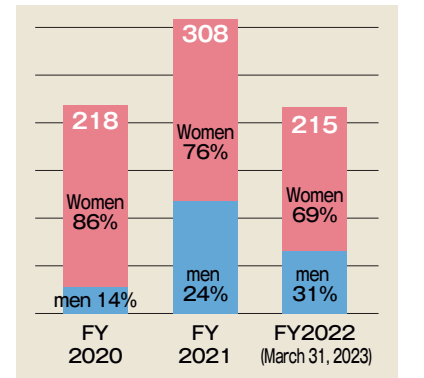
· Number of female officers and employees



· Number of student partner (part-time) officers and employees



· Number of employees using parental leave



Governance(G)

1 Information Disclosure: Corporate Governance Report

In June 2003, the Company transitioned to a "company adopting a committee-based corporate governance structure" (currently a "company with nominating committee, etc."). In order to respond to rapid changes in the management environment and ensure prompt and accurate decision-making, the execution of business is delegated to Executive Officers, and the Board of Directors is responsible for determining basic management strategies and supervising the execution of duties by Directors and Executive Officers. In this way, we have adopted a structure that clarifies the division of roles between the execution of business and supervisory functions.

In addition, the Company has already introduced an electronic voting platform to provide institutional investors and investors outside Japan with an environment that enables them to exercise their voting rights electronically via the internet. In addition, we also already disclose convocation notices for the General Meeting of Shareholders in English. In addition, we have added a new section in accordance with Principle 5.2, "Action to implement management that is conscious of cost of capital and stock price."

Regarding dialogue with each stakeholder, we always disclose information openly, including holding financial results briefings in May and November each year, General Meetings of Shareholders in June, and a company presentation for individual investors in March 2024. We will continue endeavoring to disclose information as part of our aim to build a highly transparent management structure.



Video of presentation for individual investors held in March 2024

Topics

1 Start of Service for the Nojima DX Project!

In December 2023, we began the gradual rollout of service for the "DX Project," created in collaboration with Hitachi, Ltd. and GlobalLogic Japan, Ltd., the Japanese subsidiary of GlobalLogic Inc. (U.S.).

This service supports customers in various situations from visiting stores to purchasing products.

① Order using a QR Code

...Customers scan QR Codes placed near products to complete the order process, which ensures them a smooth shopping experience at the cash register.

② Store map with a button to call a representative

...Maps of the stores visited by customers are displayed on the Nojima Mobile Member App, enabling customers to see at a glance where the product they are looking for is located. Furthermore, customers can call for an employee by pressing the "call representative" button. This can lead to more points of contact with customers.

③ Store map with customer location information

...In addition to the store map above, it is now possible to display the customer's location and the direction they are facing in real time. This means customers can see at a glance the relationship between their current location and each product area.

④ Registration of information on appliances used

...Customers can now enter information on the appliances that they currently use on the Nojima App. The app automatically reflects products purchased at Nojima, and products purchased outside of Nojima can also be registered. It is also useful when selecting products and consulting with employees, as it provides a reference for the timing of when to next replace products.

We will continue to promote the "DX Project," in order to further advance our "satisfying customer service," in which we aim to make shopping more fun and exciting for customers.



2 Increased Base Wages by 10,000 Yen for Approximately 3,000 Employees ~Second Consecutive Year of Base Wage Increase in Advance~

We increased base wages by 10,000 yen per month for approximately 3,000 employees from January 2024. This increase to base wages is in advance of salary revisions (regular salary increases, etc.) scheduled for April of each year.

Considering recent continuous increases in prices, we will further increase base wages by 10,000 yen, thereby creating an environment in which employees can focus on their work with peace of mind and perform to the satisfaction of our customers.



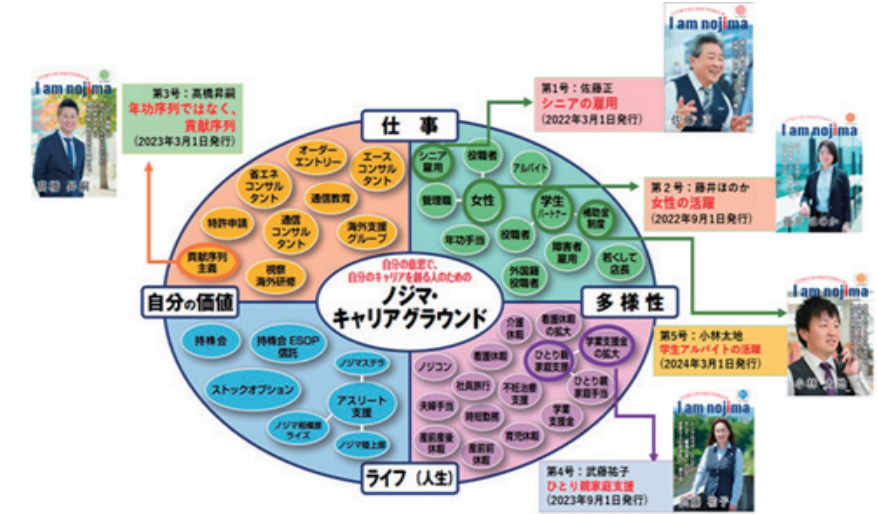
3 Created the "Basic Book" to Disseminate our Philosophy Internally

We have created this book with the aim of disseminating our "-ZEN- IN KEIEI (each employee cultivates the mindset of management)" philosophy to all employees, and thereby ensuring that each employee will have goals to aim for and work to maximize the satisfaction of the customers they face as individual managers

In addition to putting the meaning and purpose of our "-ZEN- IN KEIEI" philosophy into words, we have also compiled the personnel systems and mechanisms we have developed to provide opportunities for ambitious employees to demonstrate their abilities by schematizing the "Nojima Career Ground."



<Published April 1, 2024>



At Nojima, we will continue to invest in and train people as we strive to delight more customers.

4 Nojima Wins Second Place and the Sponsor's Special Award at the "NIKKEI Company Song Contest 2024"!

On Wednesday, January 24, 2024, Nojima won second place and the Sponsor's Special Award out of 120 companies in the "NIKKEI Company Song Contest 2024" sponsored by Nikkei Inc.

This company song, "Present," expresses two wishes: for people to experience the philosophy that is important to Nojima, and to encourage all employees to reflect on the beliefs that are important to Nojima.



*The company song, "Present," on Nojima's official YouTube channel

5 Held the Fourth "NOJIKON" Internal Marriage Matchmaking Event

On Thursday, November 30, 2023, we held an internal marriage matchmaking event, "NOJIKON," at the Yokohama Royal Park Hotel. We began holding this event in 2017, based on an idea by an employee. We chose to suspend the event from 2020 onward, to prevent the spread of COVID-19, but from this year, we held it again for the first time in four years, after receiving internal feedback, including from group companies, requesting that we hold the event. 16 couples were successfully matched, the highest number ever.

We will continue our efforts to contribute to solving the problems of unmarried people and declining birthrates in Japan, even if only in a small way.

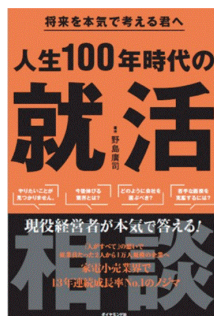


6 On Job Hunting in the Age of 100 Year Lifespans by Hiroshi Nojima Released on February 27!

Hiroshi Nojima's book, On Job Hunting in the Age of 100 Year Lifespans, was released by Diamond Inc. on Tuesday, February 27. This book was created for job-hunting students who are serious about their future, and provides hints on how to find guidance for the future in the form of "ways of thinking" that they should place importance on in their work, career, and life. We hope that job hunters will find this book useful as a starting point for a rewarding career and a happy life at the company of their choice.



↑ Purchase here



◆ CSR Initiatives

Energizing Japan through Sports

◆Nojima T.LEAGUE (Table Tennis)

We sponsor the table tennis "T.LEAGUE," which started in 2018, as title partner. We support the T.LEAGUE's aim to "create the world's leading table tennis league," and its philosophy of "enriching lives through table tennis." In June 2023, the T.LEAGUE singles competition, the NOJIMA CUP, was held, and it is eligible for selection points for the 2024 Paris Olympics. We look forward to more active participation on the world stage from Nojima T.LEAGUE athletes in the future.



◆YOKOHAMA DeNA BAYSTARS (professional baseball)

We have been supporting our local baseball team as an official uniform sponsor since 2008. We also sponsor "Digital Ichibanboshi (First Star) Day," which aligns with the Group's concept, at the team's home stadium, Yokohama Stadium, as well as the BLUE LIGHT SERIES. As this year marked our 15th year as a sponsor, at the beginning of the 2023 season, we implemented 15 projects under the title "15th Anniversary Project" with hopes of further success for the team and revitalization of the local community through the games. Through the sponsorship agreement, we will continue to contribute to the further development of the Japanese baseball world and the revitalization of the local community by supporting the YOKOHAMA DeNA BAYSTARS not only with their hometown of Yokohama but also with fans all over Japan.



◆Recruitment of Track and Field Athletes

In April 2023, we hired three new graduates who compete as track and field athletes as our first-generation team members. One of these team members, Yusaku Kodama, was selected to represent Japan in the men's 400 meter hurdles and took part in the 2023 Asian Athletics Championships. The employment of track and field athletes is Nojima's first attempt to provide support for human resources who have worked hard in the world of sport, where there are wins and losses, by providing an environment that enables them to balance work as an adult member of society with athletics. We will continue to support athletes who compete on the world stage and contribute to the development of sport in Japan based on the philosophy of management contributing to society.



◆Nojima Stella Kanagawa Sagami-hara (Women's Soccer, WE LEAGUE)

In 2016, this team won the Second Division of the Nadeshiko League and became the first team in Kanagawa Prefecture to enter the First Division of the Nadeshiko League. In 2021, the team joined the "WE LEAGUE," Japan's first professional women's soccer league, in the first year of the league. With professionalism, responsibility, and pride, we will continue to contribute to the development of women's soccer in Japan and to a society in which women actively participate.

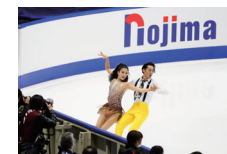


◆Nojima Champion Cup Hakone Senior Professional Golf Tournament

The effects of volcanic activity at Mount Hakone in 2015 included a fall in the number of tourists. This tournament was held in response, under the concept of "Revitalize Hakone!" and this year marked the eighth time it has been held. We will also continue to donate a portion of the prize money to Hakone Municipality, which we began doing last year.

◆Nojima Sagami-hara Rise (American Football)

We support "Nojima Sagami-hara Rise," a member of the American Football X-League First Division, as a sponsor. We also continue to contribute to society through community cleanup activities, participation in events, greeting campaigns at elementary schools, and other activities, mainly in Sagami-hara City.



◆NHK Trophy International Figure Skating Grand Prix

We have been sponsoring the NHK Trophy International Figure Skating Grand Prix since 2019. Japanese athletes were successful in winning medals at the Beijing Winter Olympics in 2022, and we will continue to support athletes who are active on the world stage.

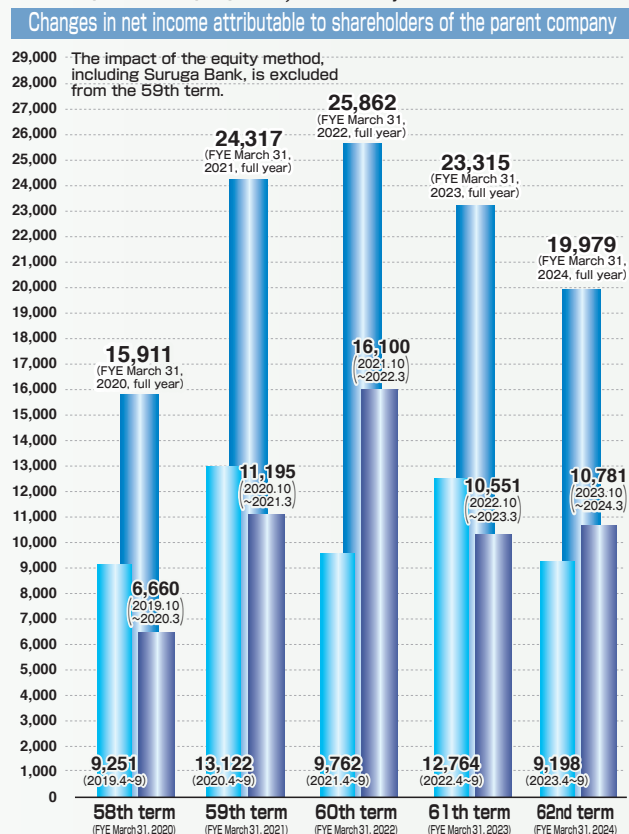
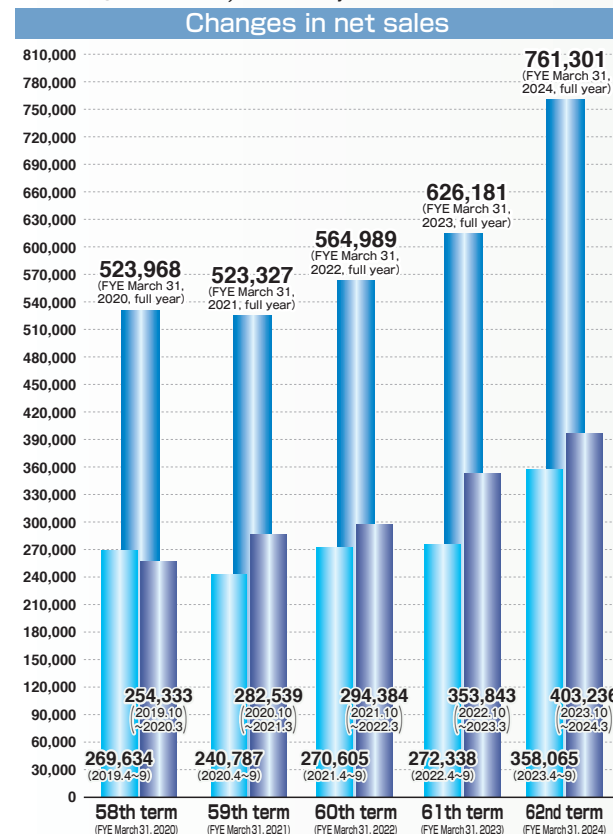
Financial Highlights

Consolidated

(Million of yen, rounded down to the nearest million)

■ Net sales / 761,301 million yen
 ■ Ordinary income / 32,937 million yen

■ Net income attributable to shareholders of the parent company / 19,979 million yen



The impact of the equity method, including Suruga Bank, is excluded from the 59th term.

(Million of yen, rounded down to the nearest million)

Consolidated	58th term (FYE March 31, 2020)	59th term (FYE March 31, 2021)	60th term (FYE March 31, 2022)	61th term (FYE March 31, 2023)	62nd term (FYE March 31, 2024)
Net sales	523,968	523,327	564,989	626,181	761,301
Ordinary income	24,218	36,137(*)	35,890	36,246	32,937
Net income attributable to shareholders of the parent company	15,911	24,317(*)	25,862	23,315	19,979
Earnings per share(yen)*	158.56	534.21	261.44	238.83	203.67
Total assets	286,247	340,183	326,952	555,905	547,142
Net assets	90,268	144,296	140,101	161,056	178,920
Equity ratio	30.8%	41.8%	41.6%	28.2%	31.8%

*Ordinary income and net income attributable to shareholders of the parent company for the 59th term exclude the impact of the equity method of Suruga Bank, of 28.5 billion yen.
 *Net income per share is calculated assuming that the stock split was implemented at the beginning of the 58th term.

Summary of Financial Results

Consolidated

(Million of yen, rounded down to the nearest million)

Consolidated Balance Sheets

	61st term (interim)	62nd term (interim)
Assets		
Total current assets	353,409	353,434
Total non-current assets	203,493	193,707
Total assets	556,902	547,142
Liabilities		
Total current liabilities	291,045	294,588
Total non-current liabilities	104,797	73,631
Total liabilities	395,845	368,221
Net assets		
Capital stock	6,330	6,330
Other surplus	153,666	170,688
Treasury stock	▲6,002	▲6,293
Total shareholders' equity	153,994	170,725
Total accumulated other comprehensive income	2,523	3,464
Stock acquisition rights	2,682	2,628
Non-controlling interests	1,856	2,101
Total net assets	161,056	178,920
Total liabilities and net assets	556,902	547,142

The 61st term is as of March 31, 2023.
 The 62nd term is as of March 31, 2024.

Consolidated Income Statements

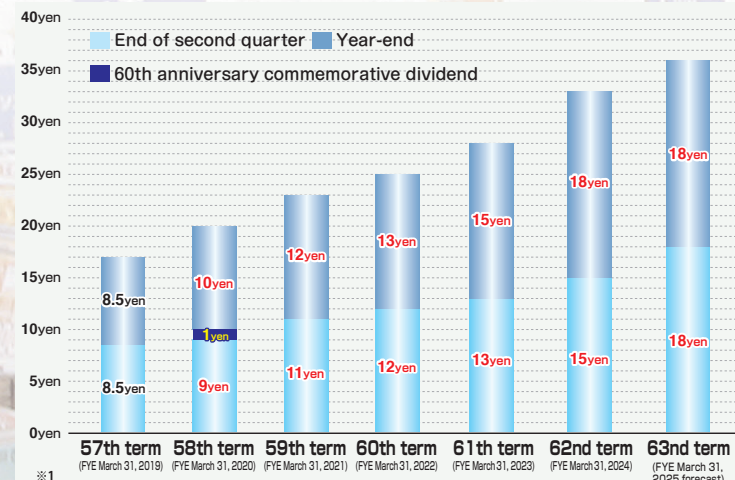
	61st term (interim)	62nd term (interim)
Net sales	626,181	761,301
Gross profit on sales	181,617	219,554
Operating income	33,572	30,560
Ordinary income	36,246	32,937
Net income attributable to shareholders of the non-controlling interests	36,112	32,883
Net income attributable to shareholders of the parent company	23,315	19,979

Consolidated Cash Flow Statements

	61st term (interim)	62nd term (interim)
Cash flows		
Cash flow from operating activities	34,613	58,197
Cash flow from investing activities	▲81,260	▲14,135
Cash flow from financing activities	30,618	▲45,803
Starting balance of cash and cash equivalents	51,004	35,755
Ending balance of cash and cash equivalents	35,755	34,960

The 61st term is from April 1, 2022 to March 31, 2023.
 The 62nd term is from April 1, 2023 to March 31, 2024.

Changes in Dividends



Regarding the return of profit to shareholders as a key management issue, the Company's basic policy is to continue to implement a stable dividend policy, taking into consideration the internal reserves needed to strengthen its financial position and to actively expand its business. In addition, the Company's basic policy is to pay dividends of surplus twice a year for the interim period and the end of the fiscal year. The Board of Directors is the body that determines dividends of surplus.

The dividend forecast for the 63rd term is 36 yen per share, consisting of an interim dividend of 18 yen and a year-end dividend of 18 yen.

*Net income per share and changes in dividends are calculated assuming that the stock split was implemented at the beginning of each consolidated fiscal year between the 57th term and the 60th term.